

SPOTLIGHT ON SUCCESS

MARKETING ENERGY STAR HOMES IN INDIANAPOLIS

Rating Provider	States	# of Rated Homes
D.R. Watschak, L.L.C.	AZ	1602
Energy Rated Homes Midwest	IL, MI, KY, IL	1441
Woods and Associates	NV	1259
Alaska Housing Finance Corporation	AK	1035
Building Science Corporation	NC, NV, TX	847
Conservation Services Group	RI, NH, MA	925
Cardinal	CA, NV	925
Energy Rated Homes of Iowa	IA	773
Guaranteed West Savers Incorporated	TX, OK	762
Midgreen Associates	NJ	645
Public Service Electric and Gas Company	NJ	588
Energy Services Group	MD, DE	438
Florida Power Corporation - Headquarters	FL	332
Tucson Electric Power Company	AZ	324
Houston Lighting and Power Company	TX	319
Cheltenham	PA	292
Florida HERO / BAHIP	FL	280
Energy Rated Homes of Utah	UT	236
Energy Rated Homes of Vermont	VT	226
United States Army Corps of Engineers, Rater	VA	135
Energy Rated Homes of Alaska	AK	122
Ohio Office of Energy Efficiency	OH	117
Southern Maryland Electric Cooperative	MD	51
Coastal Insulation Company	FL	42
American Property Consultants Inc of FL	FL	37
Florida Power & Light Company	FL	35
Connecticut Light and Power	CT	34
Connecticut Power Delivery	NJ	25
Florida Solar Energy Center/BAHIP	FL	25
Wisconsin Home Performance Ratings	WI	24
Lincoln Electric System	NE	23
Energy Rated Homes of Mississippi	MS, GA, NC, SC	16
Energy Diagnostics-Indiana	IN	14
Home Performance Professionals	PA, NY	13
Colquhoun EMC	GA	9
Other Rating Providers	Multiple	185
Total Energy Star Homes		14098

PRINT ADVERTISING

Look for the Energy Star label from
Barnes Builders of Indianapolis.

**MOST UPDATES ON A NEW HOME COST YOU NOTHING.
HOW ABOUT ONE THAT SAVES YOU SOMETHING?**

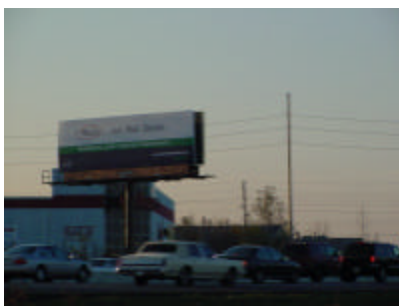
The Builders' Home Star offers Energy Star Homes...
CONSERVATION...
The Energy Star label is the independent nation's
leading efficiency...
Barnes Builders of Indianapolis

Public Service Announcement

They can't wait to grow up.
The right home will help give
them a better start in life.

When you buy a home with the ENERGY STAR
label, you'll save money and help the environment.
It's the smart choice for a better future. ENERGY
Star homes save up to 15% on energy costs
using the conservation features the building and
cooling. That's one smart choice that will save you
money from heating, cooling, lighting and
appliances. With ENERGY Star, you'll save money
and help the environment. You'll also know you're making
the right choice for your family. So look for the ENERGY
Star label when you buy a home. It's the smart choice
for a better future.

BILLBOARD ADVERTISING



Fannie Mae Partnership

- Grant in amount of \$20,000.00
- Builders Breakfast meeting
- Lender training with lenders and builders sales force
- Lender training with multiple builders
- Fannie Mae product being refined for future training sessions

Spotlight on Raters

ENERGY DIAGNOSTICS
AND
TSI THERMOSCAN INSPECTIONS