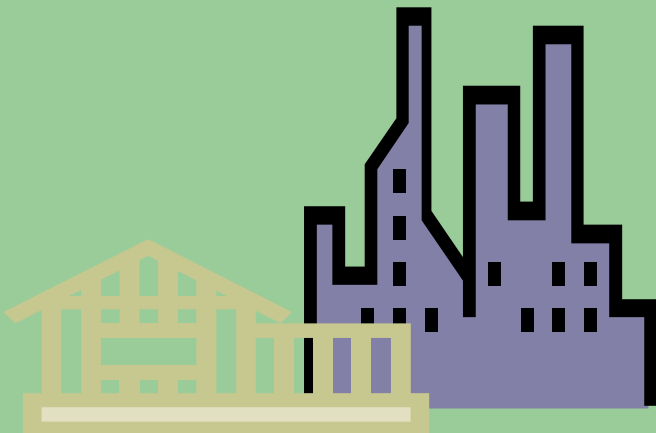


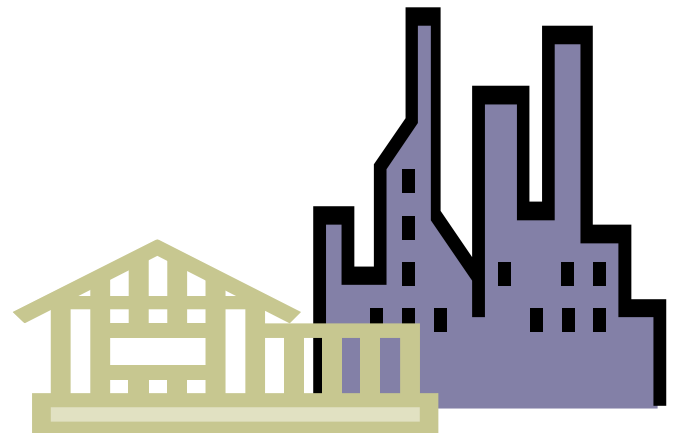
# **“Marriage Made in Heaven” Rating Services With Applied Building Science Consulting**

Gayle W. Sampson  
Mid-West Building  
Diagnostics, LLC



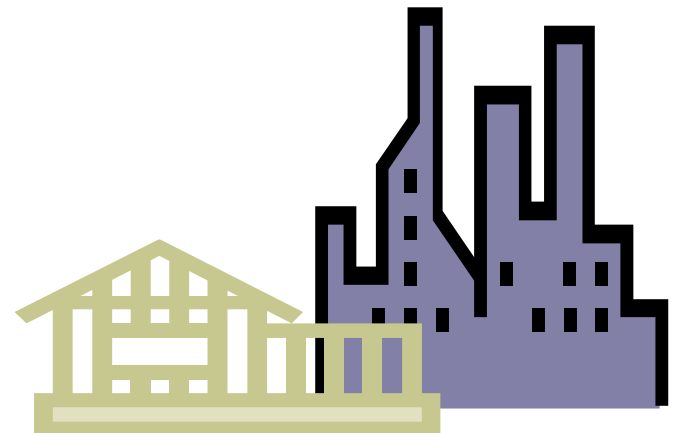
# I Can't Help You If I Can't Make A Living At This "Stuff"

- Builders
- Homeowners
- Other Opportunities
- Opportunity knocks...



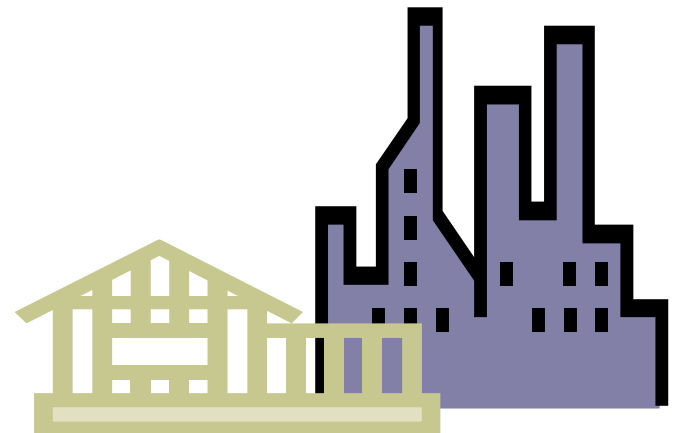
# Consulting Services For Builders

- Differentiate From Competitors
- Troubleshooting
  - CO
  - Comfort
  - Mold
- Litigation Avoidance
- Design Consultation
  - “Standard” Design
  - Renewables



# Homeowner Consultation

- High Utility Bill Complaints
- Comfort
- CO
- Mold



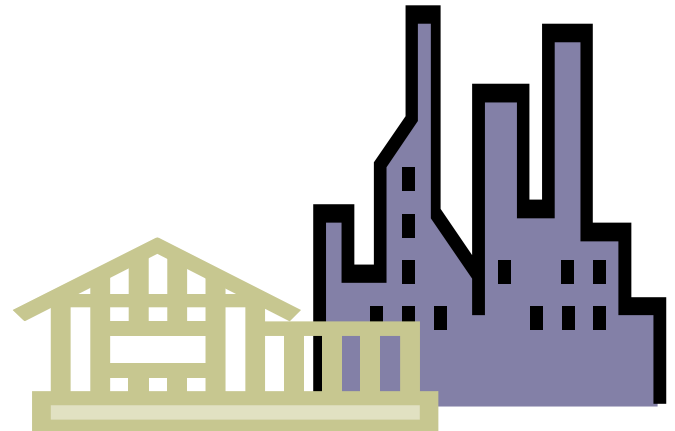
# Other Opportunities

- Ohio Department of Development
- Ohio Department of Education
- Ohio Board of Building Standards
- Ohio Construction Industry Examining Board
- Plant-wide Industrial Energy Assessments



# Opportunity Knocks... But You Have To Be There to Open the Door

- Memberships (HBA, BBB, ICF)
- Stand up - Speak Out!
- Carry Your Business Card Everywhere
- Word of mouth



# Contact Information

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